

## FOR IMMEDIATE RELEASE:

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## Guardian's *Ensure Smart™* System Gains Industry Acceptance

### ***Guardian's Ensure Smart™ System Now Treating Over 110 Apple and Pear Storage Rooms in Washington State***

Cocoa, FL–December 2, 2014 – Guardian Manufacturing, a leading supplier of ozone equipment used in agricultural storage facilities throughout the world, announced that it has successfully installed and commissioned its new *Ensure Smart™* system in 75 apple and pear storage rooms this season in Washington State. Total rooms treated by Guardian in Washington State have grown to 112.

After a two-year development program, Guardian rolled out its new *Ensure Smart™* System for the 2014 storage season. The *Ensure Smart™* system is an ozone generation system with integrated capabilities to precisely regulate, control and remotely monitor the level of ozone gas in multiple rooms simultaneously from a centralized platform. Ozone gas has been used for years to enhance the storability of apples and pears but the inability to precisely control ozone levels in the rooms has prevented its widespread use in the apple and pear storage markets. A powerful data archival logging system that allows the user to access historical and real time data via a mobile device or computer gives the operator complete access and control of the system to "ensure" proper system operation and the peace of mind that their investment is safe. The *Ensure Smart™* system represents the latest and most advanced technology in multi-room ozone gaseous injection and far exceeds any other ozone technology in this area.

Broetje Orchards in Prescott, Washington is especially pleased with the updated performance enhancements. Bob Franklin, Refrigeration Manager at Broetje Orchards, stated, "The ability to precisely control the ozone level in each room and see their historical ozone levels through the monitoring system gives the owner peace of mind that we aren't over dosing our apples while in storage." He further noted, "Compared to other ozone systems, **the Guardian *Ensure Smart™* system is a head above of everything else we have seen.**"

Guardian's exclusive Washington state distributor and integrator, Inland Ozone, a division of Inland Environmental Resources, Inc. (IER), is responsible for initial sales, installation, and after-sales support for the *Ensure* series ozone systems. Ross Matson, Inland Ozone Division Manager, is pleased with the development and successful installation/operation of the *Ensure Smart™* system technology. He recently stated that "Our customers have told us that this new Guardian *Ensure Smart* system is so far above anything else offered, they (ozone competitors)

are no longer a consideration." He went on to say "This is the first ozone system that has been specifically designed for the tree fruit market. The ability for both our customers and our service technicians to have full access to real-time ozone system data, specific for each storage room, is revolutionary in this industry." For all inquiries in the Northwest, contact Inland Ozone by phone at 888.331.3348 or via the web at [www.inlande.com](http://www.inlande.com) for information on the *Ensure Smart™* ozone system and its benefits in apple/pear storage rooms.

Matt Lowe, Western US Sales Manager at Guardian recently stated, "The performance enhancements we made to our systems in 2014 are significant for the apple industry. Our ability to precisely maintain ozone levels in the room ensures all of the benefits of using ozone are achieved without the fears of over or under dosing experienced by previous systems." He further noted, "Our Washington customers in particular are experiencing increased pack out yields due to decay control through precise dosing of ozone into each room. Consistent ozone application translates into higher yield for each storage room resulting in additional revenue!"

It is expected that over 250 additional rooms will be equipped with Guardian's *Ensure Smart™* ozone systems in 2015. For additional information and technical data (and all others inquiries), please contact us below.



Sixteen manifold Guardian *Ensure Smart™* ozone system installed at a controlled atmosphere storage facility in Washington.

**ABOUT Guardian Manufacturing** – Guardian Manufacturing is a diversified manufacturing and integration company that provides ozone generation and distribution products to the marketplace. Guardian offers a complete line of integrated industrial ozone systems for applications related to aquatic life support, food & beverage, agriculture, laundry, zoological and aquaculture. Guardian products include energy efficient ozone laundry systems, water-based ozone antimicrobial treatment systems and gaseous multi-zone ozone treatment systems.

Please visit [www.guardianmfg.com](http://www.guardianmfg.com) for additional information on how to purchase or request a demonstration of Guardian Ozone systems.

Parties interested in obtaining further information or receiving news releases from Guardian Manufacturing may e-mail a request to [davecarpenter@guardianmfg.com](mailto:davecarpenter@guardianmfg.com) or visit our website at [www.guardianmfg.com](http://www.guardianmfg.com).